



***WE BRING VALUE TO OUR CLIENTS!!***

**HOWORTH International** provides experienced Interim Management, Fractional/Part Time Management, Project Management and Advisory Services **WHEN** you need them – **WHERE** you need them.

**1. We have the specific expertise.** We provide the skills and expertise that your team may lack. We provide a broad range of skills and an understanding of the global marketplace because we assemble subject matter experts to **MATCH** your specific requirements, i.e. executive management, operations, finance, business development, entering new international markets and leading supply chain and distribution initiatives.

**2. We identify problems.** A fresh look from an experienced outsider can often identify problems in an organization that are not recognized or highlighted by internal staff. In addition to seeing problems from a perspective that is different than that of internal staff, we can provide a fresh, objective viewpoint.

**3. We supplement an organization's internal staff.** Leadership and other stakeholders often discover that they can drive significant value in terms of timing and cost savings by engaging us for interim & special project roles rather than or prior to hiring full-time employees.

**4. We manage change.** Change is difficult to manage and often critical to the success of an organization, no matter where change occurs in an organization. We help accomplish the organization's goals and as an outside resource, more effectively manage the issues related to corporate culture, employee morale, etc. that tend to elicit high emotions and dissension in the ranks.

**5. We teach.** When a "knowledge gap" is identified, we have the current expertise to provide coaching and training and subject matter expertise to bring your team to the level of skills required to effectively do the job that is required.

**6. We do the TOUGH jobs.** We can act as an objective and impartial outside resource to handle unpleasant tasks including restructures, work force resizing and other changes that would otherwise cause resentment and distrust with organization leadership.

**7. We reinvent stale organizations.** Organizations over time can become inefficient, bureaucratic and lack the energy required to compete in today's global, highly competitive economy. We are able to bring new life to an organization with thought process, new ideas and innovative thinking that is otherwise difficult to find within such an organization.

**8. We assist with a business launches, post M & A integration and closures.** Entrepreneurs and visionaries are often unable to effectively develop the day to day operating requirements of a new business. Integrating separate business units into a cohesive team and effectively restructuring or closing unprofitable business units all require our experience including assisting in the day to day operations.