



***Providing experienced Interim Management, Fractional/Part Time Management, Project Management and Advisory Services  
WHEN you need them – WHERE you need them!***

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## **Adding value during the 5 Stages of an Acquisition or Merger**

Interim Management, Fractional/Part Time Management, Project Management and Advisory Services can add tremendous net value during the 5 stages of an Acquisition or Merger.

**1**

### **Developing the Strategy of the Acquiring Organization**

- ✧ Strategic Planning
- ✧ Competitive Analysis
- ✧ Market Assessment
- ✧ Business Model Development

**2**

### **Preparing for a Transaction**

- ✧ Development of the Transaction Plan
- ✧ Evaluation of Prospect/Target
- ✧ Due Diligence on the Target – Financial & Operational

3

### Deal Structuring & Negotiations

- ✧ Financial and Operating Support for Legal
- ✧ Negotiations Support
- ✧ Business Model Adjustment

4

### Integration

- ✧ Operational Integration
- ✧ Business Process Integration
- ✧ Human Capital & Culture Integration – Transition Team Oversight
- ✧ Markets and Location Integration

5

### Post Deal Analysis & Audit

- ✧ Post Integration Business Process Redesign
- ✧ Performance Measurement Analysis
- ✧ Deal Terms Compliance



**Lawrence P. Howorth** is the President and Founder of HOWORTH International, LLC, ([www.HOWORTHLLC.com](http://www.HOWORTHLLC.com)) a 24 year old multinational provider of Interim, Part Time and Project Management and Advisory Services. With a global focus, HOWORTH International provides services across multiple industries in strategy, operations, finance, and business development.

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